



GENERAL DYNAMICS
Electric Boat

LEADING THE WAY

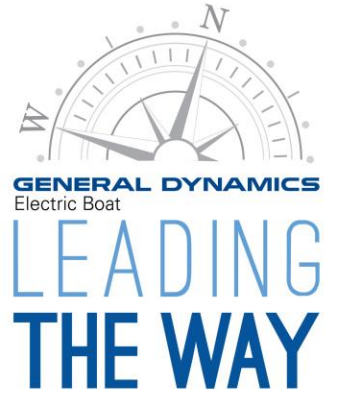
Southeastern New England's PTACs
working with seCTer and General Dynamics
to strengthen our region's economy.

Fast Pitch

- Opportunities to partner
- 5 minute pitches
- Time to meet the pitchers
 - 15 minutes after their pitch



Commerce Packaging



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Total Office Furniture Solutions

Full Service Providers Specializing in

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IT Talent creation
and deployment
company



1,200+
Resources
deployed



100%
US citizens



700+
University
partnerships



Transitioning Military

Emily Brash
Emily.Brash@smoothstack.com
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ITAR REGISTERED MANUFACTURER & EXPORTER/JCP CERTIFIED



Design & Manufacture **Long Life, Maintenance-Free** Slip Ring Replacements

Long Life Over 250 million revolutions

Shock Tolerant Over 300 g's

Low Torque Less than 0.02 oz-in/ flexure

Low Resistance 10 mΩ

Low Noise 2-5 mΩ

High Power Standard flexure capable of over 25 amps



Past Performance:

US Navy

SPS-48 & SPS-49 Radar Slip Ring Upgrades

OE-319 Big Look Radar Slip via Subcontract

FAA

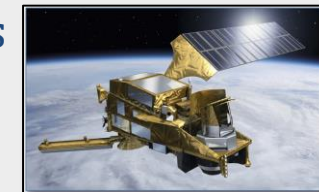
Terminal Doppler Weather Radar Slip Ring Upgrade

Airbus DS

MetOp-SG Satellite Power & Data Transfer Devices

Gov't Primes

On board several new sensor platforms



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Littleton, MA 01460

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978-679-3135

Contact: Laura Dion
ldion@diamond-roltran.com



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Tenell G. Rhodes, Sr.

Vice President of Business Development

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Address: 222 Pitkin Street, East Hartford, CT 06108

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Disparate, dynamic
and noisy data



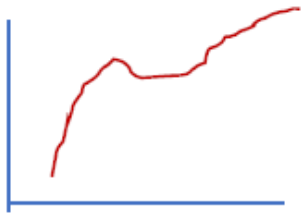
Models encapsulating
Dynamic data



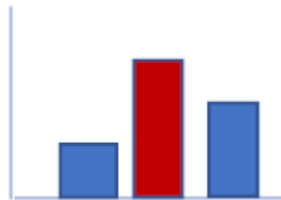
Decisions maximizing
Outcomes & value



Forecasts



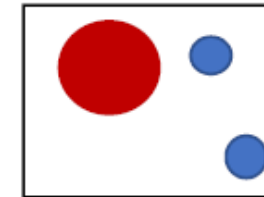
Predictions



Patterns



Value/Risk





Wipers · Janitorial · Packaging · Safety

Exceeding Expectations: Well-established (1932) and growing. Financially strong.

Competency: Expert staff (Average experience 20+ years, 1 MBA, 1 PMP, 2 Chemical Engineers.

Past Performance: Extensive experience serving military contractors, aerospace, industrial & institutional markets.

- Second to none service and support, and ongoing product training at no charge
- Expert, customer-obsessed staff, product experts avg 20+ years of experience, 1 MBA, 1 PMP, 2 Chemical Engineers
- State of the art logistics (VMI - Vendor Managed Inventory), and (EDI Capable) electronic data interchange to reduce costs
- One stop shop covering 10K+ facility supplies, representing 100+ leading manufacturers
- ISO certified manufacturing partners
- Track record as a proven supply partner to Electric Boat / General Dynamics
- Extensive experience serving the high tech, manufacturing, aerospace, subcontracting and institutional markets
- Cleaner, greener, safer products, and programs
- HUBZone certified
- Coming Soon: ISSA/CMI verified custodial technician training program

Companies do business with us because of our service, our expertise, our vast supply chain of premium brands, and our ability to streamline products & procedures and push down overall cost.

**Fast Pitches will resume at
2:35 pm**

NEXUS GREEN

Sustainable Lubricating and Penetrating Solution

Nexus Green is an environmentally safe, non-toxic, and non-flammable lubricant and penetrating solution that is strong enough for military-grade applications, yet safe enough for children, food and beverage equipment.



Certification & Compliance



- ✓ USDA Approved – BIOBASED
- ✓ Food Grade NSF H1 Certified
- ✓ CA 65 Proposition Compliant

Acquisition Methods



- ✓ Micro-Purchase
- ✓ Simplified Acquisition
- ✓ Blanket Purchase Agreement
- ✓ GSA Schedule (Pending)

Past Performance



Differentiation

- ✓ As effective as WD-40 and similar commercial and military grade lubricants
- ✓ Performs down to **-10°F**
- ✓ Will not harm or destroy plastics, rubber, wood, metal, or composites



- ✓ Manufactured in the USA
- ✓ Bulk – up to 300 gallon containers
- ✓ Cleans-up with soap and water
- ✓ Non-caustic
- ✓ Non-toxic
- ✓ Non-flammable
- ✓ Displaces moisture
- ✓ Odorless

Company Data

SafeHarbourProducts Inc.
Government Services
1 Selleck Street, Ste 3F
Norwalk, CT 06855
(203) 295-8376
www.nxsgreen.com



DUNS	032492734
CAGE	85YJ0
GSA	Schedule Pending

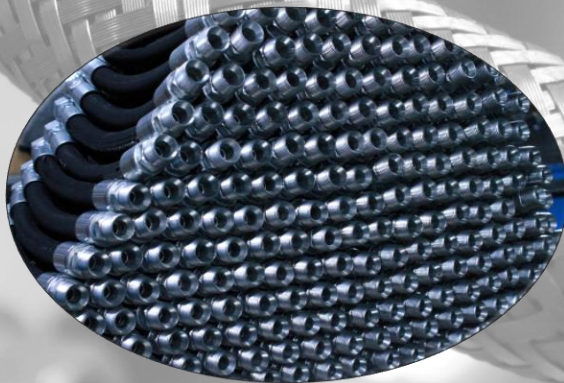


McGill

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Single Source Solution for Products & Services for Safe Fluid Handling

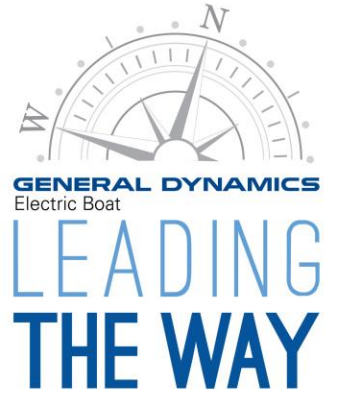


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413-525-3977 - sales@mcgillhose.com

920 Broadway, East Providence, RI
401-438-0639 - sales@mcgillhose.com

35 Industrial Pkwy, Unit F, Woburn, MA
781-933-3300 - sales@mcgillhose.com

General Digital



Sam Berhumoglu

sberhumoglu@generaldigital.com

631-988-7123

- Founded in 197, LBI's focus is in specialized development and manufacturing projects for the US Department of Defense

Customers Served Include:

- General Dynamics
- Newport News Shipbuilding
- ONR
- SPAWAR
- NSWC
- NUWC- Newport

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860-446-8058 x216

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860-446-8058 x211



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- Ability to self perform
- Excellent subcontractor relationships / prequalified subcontractors



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- BIM Modeling
- Budgeting
- Phasing / Logistics Planning

Construction Services

- Occupied Renovations
- Dining Facilities
- Conference Centers
- Reception Areas
- Operating Rooms
- Cath Labs

PSC Codes

Y1AA	Y1DB
Y1AZ	Y1DZ
Y1CZ	Y1EB
Y1DA	Y1QA

NAISC Codes

236116	238130
236220	238310
236210	238350



Loureiro Engineering Associates, Inc.

- **100% Employee Owned Company**
- **Headquartered in Plainville, CT...Office in Groton, CT**
- **134 Connecticut Employees**
- **Integrated Services**
 - Engineering, Environmental Assessment, Construction, EH&S, Energy, Facility Services, Waste Management & Laboratory Services.
- **Acquisition of Dicesare-Bentley Engineers, Inc. in 2017**
 - 65 year history at Electric Boat and the Subbase
- **We continue to work within the Groton Community**
- **Contact Information**

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860.410.2987



Hoffman Engineering

HOFFMAN ENGINEERING CONSULTANTS, LLC
ENERGY ENGINEERING SERVICES

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COMMERICAL CLIENTS

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SAMARITAN HOSPITAL

Jim Hoffman
jbhoffman48@gmail.com
203-273-1759



Delta Electro Power, Inc

Your connection to Powerful Solutions

- Established in 1977, headquartered in RI and committed to RI, Eastern CT and SE Mass
 - Our goal is simple; to be the premier provider for the service & sales of electro mechanical rotary equipment solutions
 - Full service, 22k sq. ft facility in Cranston, RI
 - 30 employees (and growing) with 420+ years of technical experience; all owners serve in operating roles
 - Facility & electrical engineering resources on staff
 - Strong financial health; focused on growth through reinvestment ahead of customer needs
 - *People, training, equipment, inventory & tools*
- Sales of Pumps – Motors – Controls – Drives – Hoists – Compressors
 - Extensive / customizable product line offering
 - Customized Vendor Managed Inventory (VMI) programs available
 - End to end solution design
 - Best in Class warranty offering
- Service what we sell - 24 / 7 / 365
 - Staff Augmentation – helping EB and supporting vendors
 - Predictive maintenance programs including hardware, measurement & analysis
 - Quality Assurance & Quality Control
 - Manufacturer authorized repair facility for our strategic partners within Motors, Pumps & Drives



Company Overview

- Masters of Sapphire
- Year Founded: 1921
- 15k Square Foot Facility, 38 Employees
- Shaping, Grinding & Polishing of Sapphire Precision Optics

Company Point of Contact

Dale DeJoy – Sales Manager
120 Corliss Street
Providence, RI 02904
401-331-3717
ddejoy@melleroptics.com

Company Capabilities

- High Precision Optics Manufacturing
 - Sapphire External Windows and Domes
 - Beam Steering Sapphire Lenses
- 5-Axis Machining of Complex Geometries
- Ultra Precise Surface Accuracies and Finishes
- High Performance Optical Enhancing Coatings



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Increased casting control and precision

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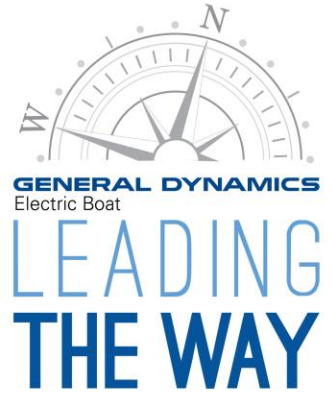
Supplier to EB, NNS and Major Defense Contractors

Centrifugal and sand casting facilities

Peter Zygodlo
Business Development
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781-589-5542

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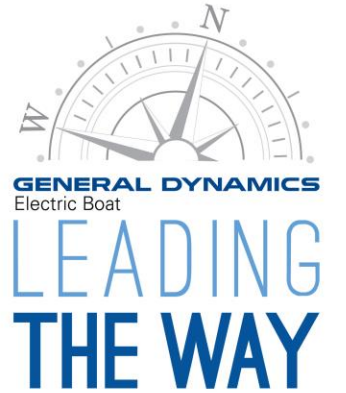
Nancy Arzamarski

nancy@price-driscoll.com

860-442-3575

www.price-driscoll.com

Story Matters



Bridget Brown

bridget@storymatterscompany.com

314-221-1441

CYBERSECURITY COMPLIANCE: DFARS/NIST

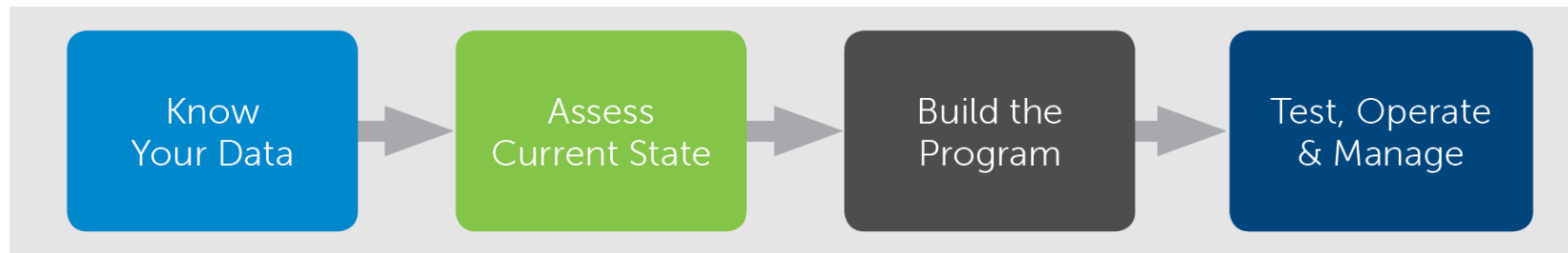


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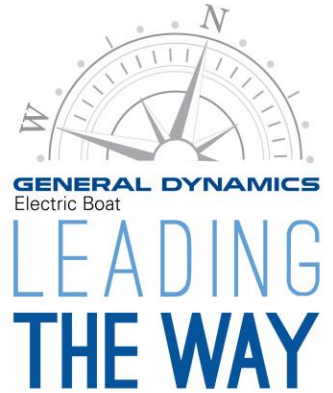
Clarus Tech Partners, Inc. provides **cybersecurity** and **data compliance** - ISO, DFARS/NIST, HIPAA, PCI DSS, GDPR, CCPA, NYDFS assessments, consulting, training, and implementation solutions for commercial, non-profit and government organizations.



All federal contractors are required to have a Cybersecurity Plan



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Michelle Levine

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Our strategies, methods and tools vary, to produce these client results.

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Speaker
Author of bestselling book
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